



EXPENSE REDUCTION ANALYSTS



RELEASING HIDDEN PROFITS COMMUNICATIONS

COMMUNICATIONS

One call could make or save your company thousands

Whether investigating landline, mobile or new technology communications, ERA or its sister Company Auditel, have delivered substantial savings for many clients with no detriment to service and quality.

Established in 1983, ERA are the world's leading specialists in the reduction of overheads to all types of private and public sector organisations.

We have found that companies often lack the time, expertise and specialist purchasing negotiation skills and knowledge necessary to track and control these costs.

When investigating communications expenditure, substantial savings have been achieved for many of our clients with no detriment to service and quality.

With numerous telecommunications companies operating in the UK, the choice of which supplier to use has never been greater. The cost savings available today can be as much as 30% for an average business. However, above all the level of service and quality of network used are paramount factors in selecting the right service to suit our client's needs.

Savings Achieved

- £750k comms review - £200k savings (27%)
- £40k mobile phone review - £11k savings (28%)
- £69k comms review - £26k savings (38%)

Landline

In the UK there are numerous carriers and providers of landline communications, each offering different deals to the market. We analyse which carrier best suits your needs; investigating the number of local, national, international and mobile calls to establish the cost per minute to the client at both peak and off peak. In fast moving and changing markets we can provide real time knowledge to make your decision easier.

At ERA we are paid on performance with no risk to clients. Fees are charged only if we are able to reduce costs in the areas targeted.

Telecom hardware and packages

In the UK there are numerous agents and retailers supplying hardware and discounted packages for personal and business use. With ever changing technologies you will have the peace of mind that we will keep you up to date.

Costs investigated include:

- Asset Management
- Bundled calls options (including voicemail and messages)
- Connection charges
- Itemised billing options
- Local/national/international peak calls
- Local/national/international off-peak calls
- Mobile to mobile peak and off-peak
- Monthly access charges
- Errors/overcharges

With the telecommunications market changing constantly, our ongoing support will always ensure that you are using the network that suits your requirements and paying best market prices.

There are only advantages for you as an ERA client. If we are unable to make worthwhile savings, there is no fee and you have independent confirmation that you are buying at best levels.

However, our track record suggests that the more likely outcome will be a significant cost reduction that directly enhances your company's bottom line.

If you are serious about achieving best value from suppliers you have everything to gain and nothing to lose by contacting us.



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